



**James Thorogood**  
Head of Partner Engagement



***COPILOT FOR LEGAL:  
Objections Overruled.***



WESTCOAST CLOUD  
Powered by ALSO



Microsoft



**Setting the Scene –  
What going on?**

**AI Myth Busting!**

**How are legal firms  
using Copilot?**

**Are you ready?**

**What Now?**



# Setting the Scene



# AI IS EVERYWHERE...

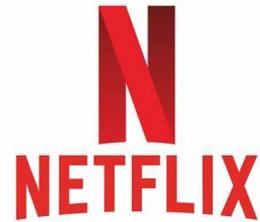
ogi  
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Hey Siri



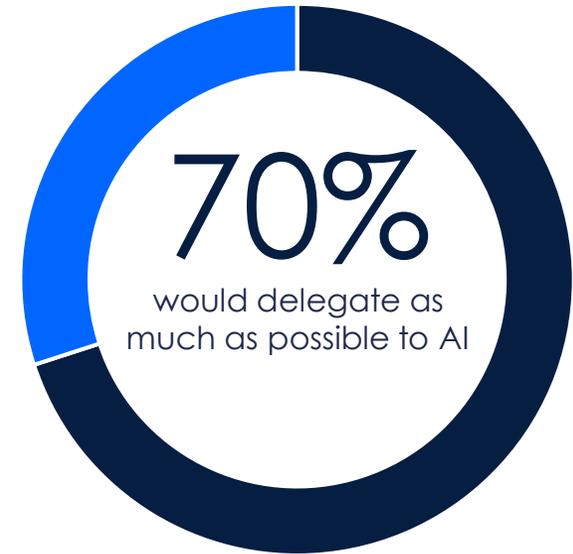
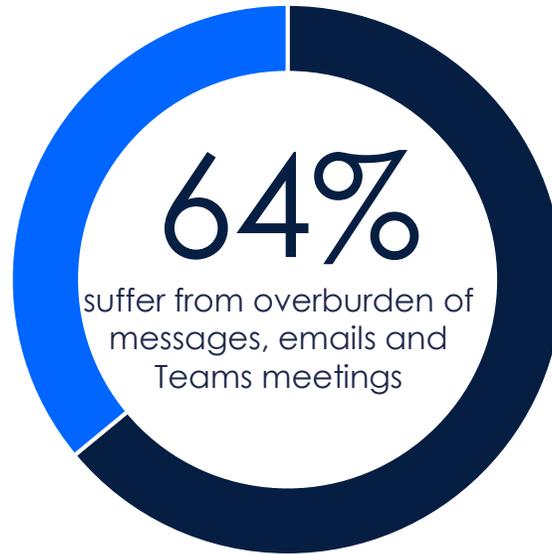
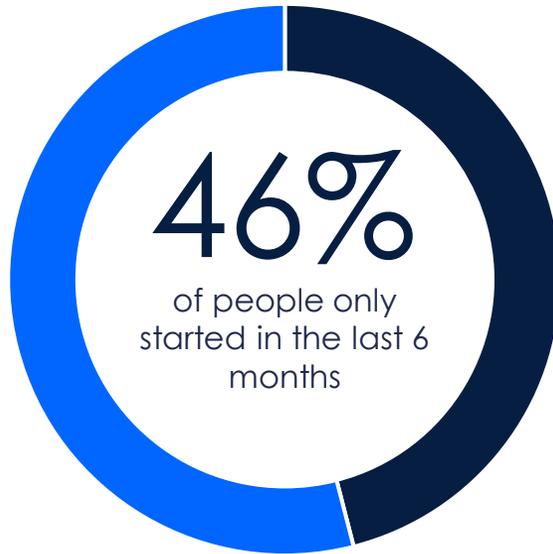
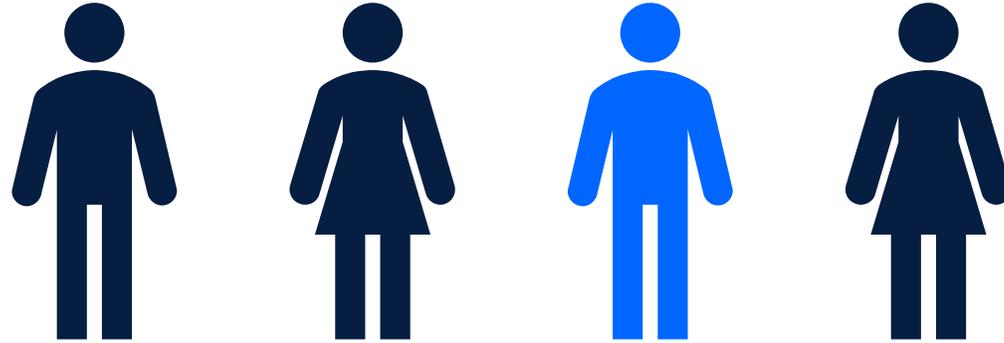
alexa



Instagram

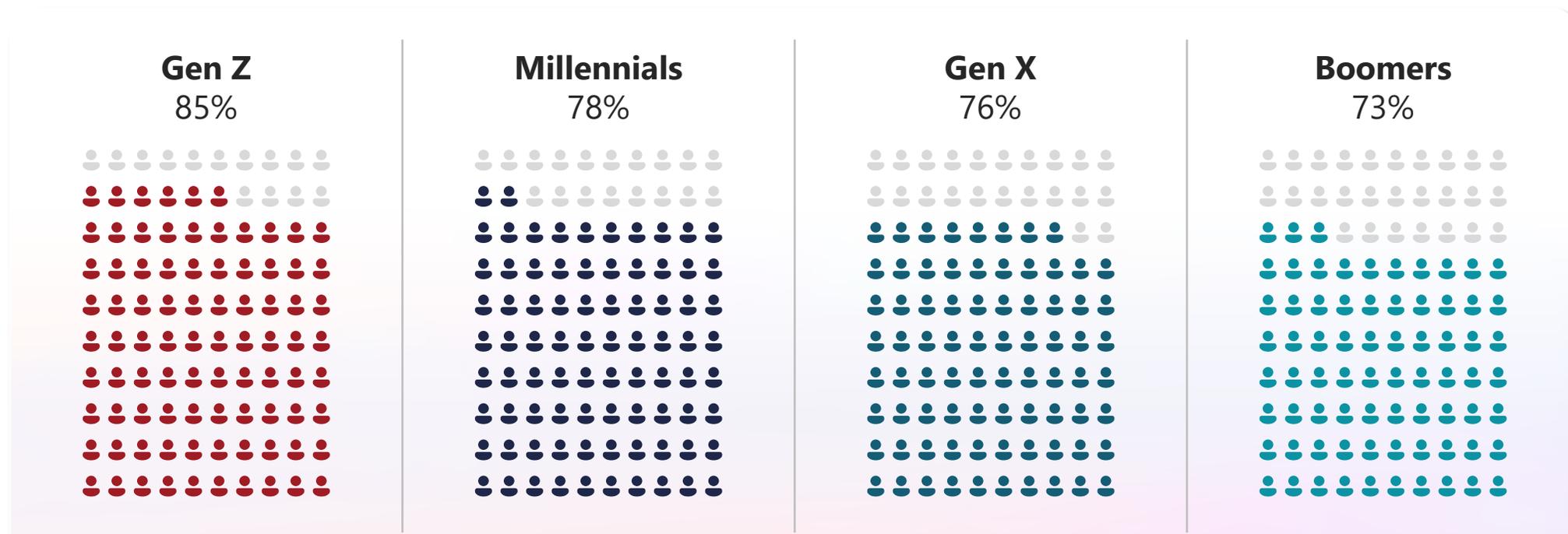


# 75% OF PEOPLE USING AI IN WORK



# BYOAI IS NOT JUST FOR GEN Z!

EMPLOYEES ACROSS EVERY AGE GROUP ARE BRINGING THEIR OWN AI TOOLS TO WORK



Share of survey respondents who have used AI tools at work not provided by their organization

# The Real Questions Law Firms Are Asking About AI

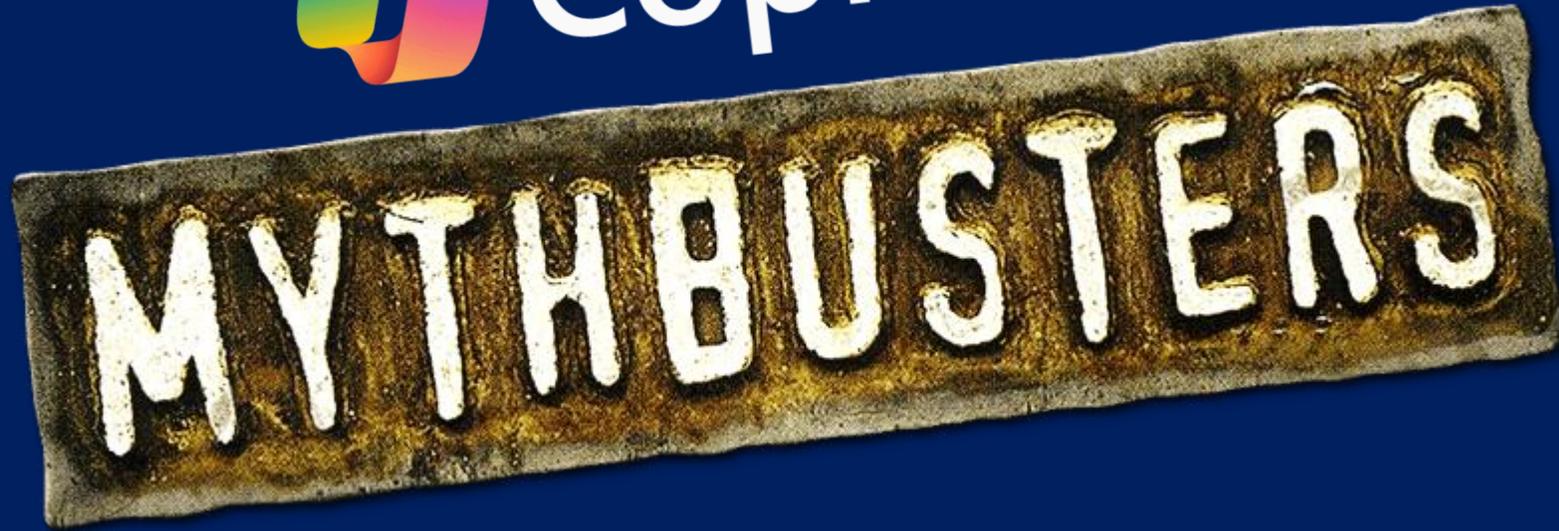
What does 'good governance' of AI look like in a law firm today?

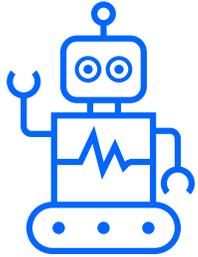
How do we prevent hallucinations and ensure defensible outputs?

What does transparency with clients and regulators really mean?

How can SMEs adopt AI safely without overburdening teams?

How do we preserve human legal judgment while embedding AI into workflows?

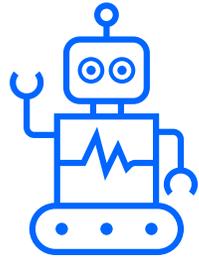




**An AI answer is always correct**



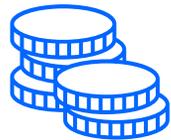
**AI will replace us all!**



**An AI answer is always correct**



**AI will replace us all!**



**It's going to cost me**



**AI could share my data**

# MICROSOFT 365 COPILOT: THE AI ASSISTANT YOU CAN TRUST



## Security

Honors your existing permissions

Persistent label inheritance and DLP policies

Risk-based conditional access and endpoint management



## Governance & Compliance

Deploy Restricted SharePoint Search

Detect and investigate non-compliant usage

Guided assistance to remain compliant with AI regulations



## Privacy

You control your data

You control your data location

Commercial Data Protection

Your Microsoft 365 security, governance, compliance, and privacy policies

# How are legal firms using AI?





Document Reviews &  
Comparisons



Drafting & Editing



Case Management & Email



Preparation



Research & Discovery



“Copilot saved up to 36 hours per week in content generation and data analysis.”

Andrew Gastwirth,  
Chief Innovation Officer

- One of the first major law firms to roll out Microsoft 365 Copilot at scale.
- Started with enthusiastic early users.
- Improved speed and quality of document drafting, presentations, and reports.
- Up to 90% efficiency boost in content generation
- Enabled staff to focus on higher-value legal and client-facing work, not admin

# Are you ready?





PACK YOUR  
BAGS



GOT YOUR  
PASSPORT?



SECURITY  
SCANNER



PRE-FLIGHT  
CHECKS



DESTINATION  
COPILOT





PACK YOUR  
BAGS



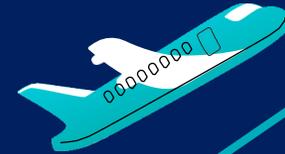
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SECURITY SCANNER



PRE-FLIGHT CHECKS



DESTINATION  
COPILOT

PLANNING

DOCUMENTATION





PACK YOUR BAGS



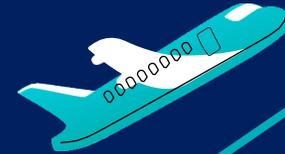
GOT YOUR PASSPORT?



SECURITY SCANNER



PRE-FLIGHT CHECKS



DESTINATION  
COPILOT

PLANNING

DOCUMENTATION

ANY PROHIBITED  
ITEMS?





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SECURITY  
SCANNER



PRE-FLIGHT  
CHECKS



DESTINATION  
COPILOT

PLANNING

DOCUMENTATION

ANY PROHIBITED  
ITEMS?

EVERYONE  
ONBOARD?



# What Now?



Diolch – come and find us in the networking session or sign up for more here



# Legal News Wales Roundtable 25

## March, 9-11am



# THANK YOU

## Come and find us in the networking session!

